



## **REAL ESTATE INVESTMENT MANAGEMENT ANALYST**

### **Full-Time and/or Part-Time Opportunity**

#### **REAL ESTATE INVESTMENT MANAGEMENT ANALYST - POSITION SUMMARY**

Terranova is seeking an Analyst to join their Investment Management Team working directly with senior management. The role will be based in the firm's Miami Beach office. As part of the Investment Management Team, the Analyst will work on various real estate focused investment strategies (core-plus, value-add, opportunistic, development and debt) across all property types and be involved in every facet of the investment process (acquisition, re/development, asset management and disposition).

#### **GENERAL RESPONSIBILITIES**

- Assist in the analysis and execution of new acquisition and development opportunities
- Assist in the on-going development, asset management and operational activities of investments
- Create complex financial models, including modeling joint-venture structures. (Build sensitivity analyses of sales, construction, timing, capitalization, etc. and their effects on project profitability)
- Conduct hold-sell and refinancing analyses
- Responsible for developing financing and joint venture packages
- Help to develop business plans, monitor business plan performance, and react to correct any variances to maximize value
- Conduct due diligence for potential investments
- Create, manage and update reports, project budgets, schedules and cash flow projections
- Prepare regular financial analysis and market research for senior management
- Create asset level reports for internal management and external investors
- Continually research and report on latest market trends, both locally and internationally
- Assist in special assignments as needed
- Other responsibilities may and will be assigned

#### **QUALIFICATIONS**

To perform this job successfully, an individual must be able to perform each essential duty satisfactorily. The requirements listed below are representative of the knowledge, skill, and/or ability required.

Reasonable accommodations may be made to enable individuals with disabilities to perform the essential functions.

- 2+ years' work experience preferred
- Demonstrated track record of high achievement in demanding professional and academic settings, superior quantitative and modeling skills, and proven analytical abilities in real estate (Argus experience preferred)
- Ability to model cash-flows, P&L statements and project budgeting
- Highly motivated, independent and entrepreneurial
- Strong organizational skills and attention to detail is critical
- Ability to work autonomously, be proactive, multi-task and work in a lean group
- Strong work ethic, integrity and ability to thrive in a fast-paced unstructured environment
- Excellent interpersonal, verbal and written communication skills
- Strong desire to develop a comprehensive understanding of real estate investing and operations
- Deep working knowledge of Argus, Microsoft Office Programs, and other standard Real Estate Management software

**NOTE: JOB DESCRIPTION IS SUBJECT TO CHANGE BASED ON BUSINESS NECESSITY**

**OTHER:** The following physical demands and work environment characteristics described here are representative of those that must be met or encountered by the employee to successfully perform the essential functions of this job. The company will provide a reasonable accommodation for a qualified individual with a disability, unless providing such accommodation will present an undue hardship.

**PHYSICAL DEMANDS:** While performing the duties of this job, the employee is frequently required to stand, walk, and operate telephones, and other office equipment. The employee is occasionally required to stoop and/or kneel and lift and/or move and/or carry up to 20 pounds or more in the work environment. Noise level in the work environment is usually moderate.

**WORKING CONDITIONS:** The normal working environment requires routine and frequent meeting of critical deadlines. As a condition of employment, any applicant offered the position is required to complete and pass a pre-employment background check.

We thank all interested candidates that apply. Due to the anticipated volume of responses; we will contact only those candidates that meet our requirements.

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Terranova Corporation is a drug and smoke free workplace. EOE/DFWP

Please send your resume to [careers@terranovalcorp.com](mailto:careers@terranovalcorp.com)

**Questions**

Maximiliano R. La Cava || Acquisitions

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